

SUCCESS STORY FOR MARINE CORPS BASE, CAMP PENDLETON, CALIFORNIA.

This success story typifies how FedSource benefits the customer through process driven changes.

Marine Corps Base, Camp Pendleton, California is a sprawling Base in Southern California, with a population exceeding 100,000.

Marine Corps Community Services (MCCS), Personal Services Division (PSD) is responsible for providing quality-of-life programs to this population. This includes Children, Youth & Teen Programs, Drug & Alcohol Counseling; Urinalysis Programs; Voluntary Education Programs; Tuition Assistance Services; Libraries; Community Centers; Readiness Programs; Relocation Services; Financial Management Programs; Spouse Employment Programs; New Parent Support Programs; Family Team Building Services; Family Advocacy & General Counseling; and various others.

For the past 10 years, the Government has focused on outsourcing, thereby reducing the number of Government employees. With this in mind, HQMC issued a "Services Contract" approximately 9 years ago, which resulted in "Service Providers" rather than government employees to provide much of the services in our programs. After 5 years and thousands of problems with a headquarters-driven contract, a local contract was awarded utilizing the services of our local Contracting Office.

During my 30-year career with the Federal Government, I have grown accustomed to dealing with Government agencies that throw "roadblocks" in the way of managers accomplishing the task at hand. Usually these "roadblocks" result from these agencies complying with their "regulations". Our local Contracting Office was no exception to this, which resulted in me spending hours, days and weeks trying to accomplish an almost impossible task. Then, I was introduced to FedSource.

My life changed drastically at this point, and so did my organization. I have since converted most of my local contracts to FedSource and have realized a monetary savings for these services, as well as a tremendous amount of manhour savings. I just let FedSource do the work, and I sit back at this end and reap the credit for the work done. I save so much time and money for the Marine Corps that I want to share this "well-hidden secret" with anyone and everyone that works for the Federal Government. For the first time, I can honestly say I found a Government agency (FedSource) that does everything I ask for, without telling me "you can't do that".

Give FedSource a call to see how they can assist with your contract needs. You'll be so happy that you did. I'm thankful for the opportunity to share this information with you.